

## GASTON AREA AWARD OF EXCELLENCE CRITERIA

Proposed Contest Period: July 1, 2008 - December 31, 2009

Proposed Criteria: *All Qualifications Are Retro-active*

**\*\*\*All qualifications below must be met in order to receive the award\*\*\***

- Three \$1000 retail weeks (minimum) during contest period.
- Must have at least 3 active recruits by the end of the contest period.
- Add 3 new seminar qualified recruits during contest period.
- Average \$600 whlse a month during contest period.
- Run your business by the Mary Kay Principles: God first, Family second and Career third.
- Use all 4 avenues of income:
  1. Regularly holds appointments/classes
  2. Services her customers/re-orders
  3. Dovetails classes
  4. Recruits/Shares the opportunity

- Must be on target for a car at least 1 month during contest period or be a career car driver.
- Maintains and exhibits a positive attitude.
- Supports her DIRECTOR, UNIT and NATIONAL AREA.
- Strives weekly for a healthy lifestyle (balanced lifestyle, eating & exercise.)